

# Why I like working with researchers

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UNIVERSITY OF  
**WATERLOO**

# YOU ARE

*analytical*    *bold*    *brave*    *bright*    *creative*    *curious*  
*diligent*    *dedicated*    *enterprising*    *fearless*    *fun*  
*generous*    *growth-oriented*    *hopeful*    *helpful*    *inquisitive*  
*intelligent*    *interested*    *impatient*    *judicious*    *keen*  
*listeners*    *loyal*    *methodical*    *navigators*    *optimistic*  
*occasionally obdurate*    *patient*    *persistent*    *punctual*  
*quick*    *resilient*    *strategic*    *slightly stubborn*  
*tactical*    *understated*    *understanding*    *valued*  
*wonderful*    *“xcellent”*    *youthful*    *zealous*



# Ivey Business School, 1995-2001

Briefing bricks for Asia

The Birthday Present

Our breakfast with Gilles

Prophecy: a flight on a phone

Facing down the impossible close



# University of Guelph, 2004-2012

Land rich farmers

Art collectors with cats

Mr. Elusive

Comprehensive plot for meeting in Mexico



# INSEAD Business School, 2012-2016

Champagne et chateaux

Swiss bankers

Global Nomads

Family secrets



# University of Waterloo, 2017+

Accountants and actuaries

Engineers and environmentalists

Start-up socks

Philanthropy has no boundaries



If you want to go fast, go alone.  
If you want to go far, go together.

African Proverb

# **We are partners on a journey together**

Have patience with us, it's scary

Flip sides of the desk, help us see what you can see

Brainstorm, analyze, plan, promise, deliver

It's a journey, create stops along the way

Share stories – our industry is fertile!

Road trips can expand your horizons

Celebrate together; laugh together; have fun!!!

**THANK YOU for all you do!**

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